

# 2024 PARTNERSHIP OPPORTUNITIES



Indian Creek Plaza, in the heart of downtown, is Caldwell's living room. Formal introductions aren't necessary, all are welcome, and acquaintances and travelers alike become family. With over 200 events and activities held annually, there is always something going on. Indian Creek Plaza features splash pads in the summer and an outdoor ice ribbon in the winter, giving families the chance to enjoy each other's company over food, music, and games. Visitors to the Plaza can expect diverse events - from farmers markets and concerts to local food and drink festivals. Most of our events are FREE to participants thanks to the generous support of our partnering businesses and organizations.

#### WHO WE ARE

The mission of Destination Caldwell is to create high impact projects, which leverage our rich agricultural heritage and vibrant community spirit to build a prosperous future for Caldwell. Our vision is to position Caldwell as Idaho's premier gathering place with a focus on locally produced wines along the Sunnyslope Wine Region market fresh goods and farm to fork dining. Destination Caldwell, Inc. is the City of Caldwell's managing partner for Indian Creek Plaza. As a 501(C) (3) organization, Destination Caldwell is not a public entity, although we do administer the Downtown Caldwell Business Improvement District as part of our efforts. We value hospitality, community, leadership, and teamwork in all we do.

501(c)(3) non-profit EIN# 46-4016488 www.indiancreekplaza.com www.destinationcaldwell.com



## **PROUD OF OUR SUCCESS**

267 Events & Activities at Indian Creek Plaza	
210K Estimated Visitors at Plaza Events	
46K Ice Skaters at Indian Creek Plaza	
68 Earned News Stories	
25K Social Media Followers (Facebook & IG)	
188K Visits to Indian Creek Plaza's Website	5
	<u> </u>
Events & Activities at Indian Creek Plaza	
289     Events & Activities at Indian Creek Plaza       247K     Estimated Visitors at Plaza Events	
	いい
247K Estimated Visitors at Plaza Events	220
247K Estimated Visitors at Plaza Events 62K Ice Skaters at Indian Creek Plaza	022

289	Events & Activities at Indian Creek Plaza
256K	Estimated Visitors at Plaza Events
68K	Ice Skaters at Indian Creek Plaza
68	Earned New Stories
46.8K	Social Media Followers (Facebook & Instagram)
217K	Visits to Indian Creek Website 2023

# TO OUR PARTNERS...

At Indian Creek Plaza, we aren't looking for sponsors. We are looking for **partners** to create long lasting relationships. Do you share our values of hospitality, community, teamwork, and leadership and want to make an impact in the lives of your community members? Together, let's rethink what it means to be a sponsor!

This is an overview of all of our partnership levels. Benefits may vary per event. We would love to customize a package for multiple events or create something special just for you! Financial partnership amounts vary with length and expected attendance of our events.

#### PRESENTING PARTNER

One available per signature event

- Corporate Visibility and Recognition
  - Partner's name with "Presented by" appearing with event name on all event specific communication, promotional materials, and signage
  - Partner's logo (black or white) appearing with logos from Premier Partner, Indian Creek Plaza, and Destination Caldwell on event specific promotional materials and signage
  - Partner's logo on Indian Creek Plaza's website including business link
  - Four (4) minimum social media posts with partner's logo leading up to the event (Facebook & Instagram)
  - One (1) slide on the Indian Creek Plaza's digital reader board promoting the event and will include the partners name as "Presented by"
  - 10 x 10 booth space (if desired)
  - Live mentions during the event

#### **PREMIER PARTNER**

One available per signature event

- Corporate Visibility and Recognition
  - Partner's logo (black or white) appearing with logos from Presenting Partner, Indian Creek Plaza, and Destination Caldwell on event specific promotional materials and signage
  - Partner's logo on Indian Creek Plaza's website including business link
  - Four (4) minimum social media posts with partner's logo leading up to the event (Facebook & Instagram)
  - 10 x 10 booth space
  - Live mentions during the event

#### ENTERTAINMENT PARTNER

Availability varies per signature event depending on length

- Corporate Visibility and Recognition
  - Partner's logo on Indian Creek Plaza's website including business link
  - 10 x 10 booth space available depending on entertainment and event, location may be near the entertainment (promotional material such as temporary signage and banners may be displayed during the entertainment of the event with prior approval of promotional material placement).
  - Two (2) social media posts with partners name or logo leading up to the event (Facebook & Instagram)
  - Live mentions during the event

#### TICKET BOUNCE BACK PARTNER

One available per ticketed signature event

- Branded coupon or offer upon purchase of ticket of Destination Caldwell's signature event on each e-ticket that your guests can redeem at your business or website
- You design the bounce back which can include a QR code for analytic tracking. This is a great way to advertise and track the impact to your business
- Up to two (2) social media posts leading up to the event. Ice Skating partner will receive (4) social media posts

#### ACTIVITY PARTNER

Multiple available per event

- Corporate Visibility and Recognition
  - 10 x 10 booth space available depending on activity and event, location may be near the activity (promotional material such as temporary signage and banners to be displayed during the activity (prior approval of promotional material placement required)
  - Up to two (2) social media posts leading up to the event if applicable to activity

#### BUSINESS IMPROVMENT DISTRICT PARTNER

One available per event - (Only available for BID members)

- Corporate Visibility and Recognition
  - 10 x 10 booth space available depending on activity and event, location may be near the activity (promotional material such as temporary signage and banners to be displayed during the activity (prior approval of promotional material placement required)
    - Up to two (2) social media posts leading up to the event if applicable to activity



JANUARY 20TH 5PM - 10PM

PRESENTING PARTNER	\$3000
PREMIER PARTNER	\$2000
ENTERTAINMENT PARTNER	\$1500

#### TICKETING BOUNCE BACK PARTNER

ACTIVITY PARTNER	ACTIVITY PARTNER	ACTIVITY PARTNER
\$500	\$500	\$500
ACTIVITY PARTNER	ACTIVITY PARTNER	ACTIVITY PARTNER
\$500	\$500	\$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	



PRESENTING PARTNER	\$3000
PREMIER PARTNER	\$2000
ENTERTAINMENT PARTNER	\$1500

ACTIVITY PARTNER \$500 COUNTRY FINANCIAL	ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN Fullservice Window & Door Replacement	ACTIVITY PARTNER \$500 Idaho Central CREDIT UNION
ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500 BATH FITTER <sup>®</sup>	ACTIVITY PARTNER \$500 Saint Alphonsus A Member of Trinity Health
ACTIVITY PARTNER \$500 <b>ECOVIEW</b> <i>WINDOWS • DOORS</i>	BID PARTNER \$250	



**PRESENTING PARTNER** 

**PREMIER PARTNER** 

**ENTERTAINMENT PARTNER** 

Idaho Central
 CREDIT UNION

\$3000

\$2000

ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN Full SERVICE WINDOW & DOOR REPLACEMENT	ACTIVITY PARTNER \$500 ECOVIEW WINDOWS • DOORS	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	





\$500

**Integrity Travel** 



# *May* 11 10 AM - 3 PM

Come sip on mimosas, listen to live music, and shop around. You'll find the perfect gift for the Mom in your life! Bring all the girls to celebrate sisterhood and friendship.

W/

1.5.

PRESENTING PARTNER	\$3000
PREMIER PARTNER	\$2000
ENTERTAINMENT PARTNER LIVE MUSIC	\$1500

ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN Full Service WINDOW & DOOR REFLACEMENT	ACTIVITY PARTNER \$500 <b>EXAMPLE AND AND AND AND AND AND AND AND AND AND</b>	ACTIVITY PARTNER \$500 West Valley Medical Center
ACTIVITY PARTNER \$500 Idaho Central CREDIT UNION	ACTIVITY PARTNER \$500 BATH FITTER®	ACTIVITY PARTNER \$500 ECOVIEW WINDOWS • DOORS
ACTIVITY PARTNER \$500 Integrity Travel	BID PARTNER \$250	



PRESENTING PARTNER TASTING GLASS	\$3000
PREMIER PARTNER	\$2000
ENTERTAINMENT PARTNER LIVE MUSIC	\$1500
TICKETING BOUNCE BACK PARTNER	\$1000

ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN Fullservice window a door replacement	ACTIVITY PARTNER \$500 Integrity Travel	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	



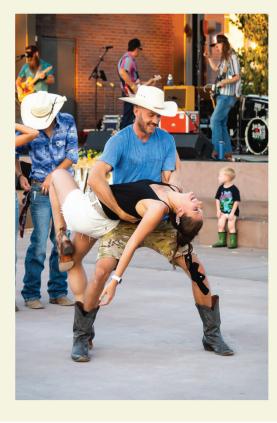
PRESENTING PARTNER	citi	\$10,000
MAY PREMIER PARTNER	HAYDEN HOMES	\$2500
JUNE PREMIER PARTNER		\$3500
JULY PREMIER PARTNER		\$3500
AUGUST PREMIER PARTNER		\$3500
SEPTEMBER PREMIER PARTNER		\$3500



<b>PRESENTING PARTNER</b> FARMERS MARKET TOTE BAG	CBH HOMES Built Different.	\$5000
MAY PREMIER PARTNER		\$1500
JUNE PREMIER PARTNER		\$2000
JULY PREMIER PARTNER		\$2000
AUGUST PREMIER PARTNER		\$2000
SEPTEMBER PREMIER PARTNER		\$2000



PRESENTING PARTNER TASTING CUP	IDAHO HOP GR		\$3000
<b>PREMIER PARTNER</b> BREWERY PASSPORT			\$2000
ENTERTAINMENT PARTNER			\$1500
TICKET BOUNCE BACK PARTN	NER (		\$1000
ACTIVITY PARTNER BEARD & MUSTACHE CONTEST \$500	ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN FULSERVICE WINDOW & DOOR REPLACEMENT	ACTIVITY PARTNER \$500	
ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500 Integrity Travel	ACTIVITY PARTNER \$500	
ACTIVITY PARTNER \$500	BID PARTNER \$250		





HOMES Built Different.

**PRESENTING PARTNER** 

\$3000

**PREMIER PARTNER** 

ENTERTAINMENT PARTNER

\$2000

\$1500

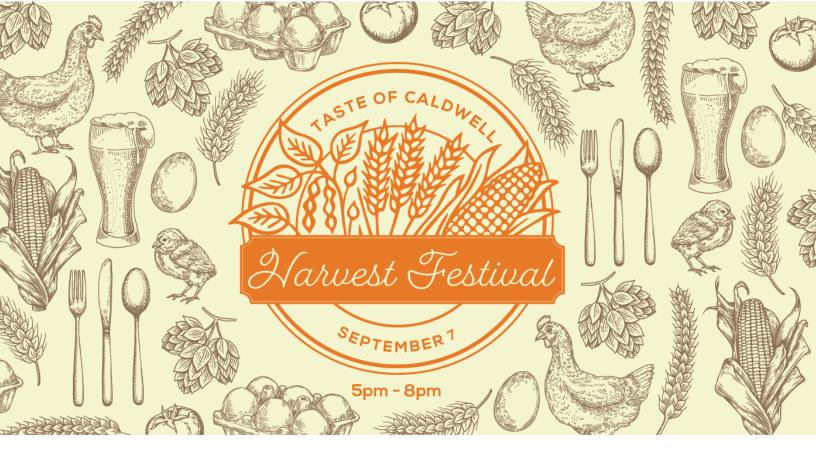
ACTIVITY PARTNER DANCE LESSONS \$500	ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN Full Service WINDOW & DOOR REPLACEMENT	ACTIVITY PARTNER \$500 UMPQUA BANK
ACTIVITY PARTNER \$500 /Sparklight <sup>°</sup>	ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	

CBH



PRESENTING PARTNER	DAHO HOP GROWERS	\$3000
PREMIER PARTNER		\$2000
ENTERTAINMENT PARTNER		\$1500

ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN FULSERVICE WINDOW & DOOR REPLACEMENT	ACTIVITY PARTNER \$500 Amalgamated Sugar
ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	



PRESENTING PARTNER TASTING CUP		\$3	000
PREMIER PARTNER		\$2	000
ENTERTAINMENT PARTNER		\$1	500
TICKET BOUNCE BACK PARTN	Sparklig	ght <sup>®</sup> \$10	000
ACTIVITY PARTNER \$500 RENEWAL	ACTIVITY PARTNER \$500 Amalgamated	ACTIVITY PARTNER \$500 BATH	52

\$ 500 RENEWAL by ANDERSEN FULSERVICE WINDOW & DOOR REPLACEMENT	Amalgamated Sugar	\$500 BATH FITTER <sup>®</sup>
ACTIVITY PARTNER \$500 Integrity Travel	ACTIVITY PARTNER \$500	ACTIVITY PARTNER \$500
ACTIVITY PARTNER \$500	BID PARTNER \$250	







PRESENTING PARTNER



<b>4</b> 7.000
\$5000
\$3000

ENTERTAINMENT PARTNER

**PREMIER PARTNER** 

CARDBOARD KAYAK RACES

ENTERTAINMENT PARTNER - OLDIES ON THE PLAZA

\$3000

ACTIVITY PARTNER CAR SHOW & SHINE \$2000	ACTIVITY PARTNER CAR CRUISE \$1500 West Valley Medical Center	ACTIVITY PARTNER \$500 COUNTRY FINANCIAL
	ACTIVITY PARTNER KIDDIE CORNER \$1000 Saint Alphonsus A Member of Trinity Health	ACTIVITY PARTNER \$500 RENEWAL by ANDERSEN FULSERVICE WINDOW & DOOR REPLACEMENT
BID PARTNER \$250	ACTIVITY PARTNER TUG OF WAR BATH \$1000 FITTER®	ACTIVITY PARTNER \$500 PIFCU



PRESENTING PARTNER	\$3000
PREMIER PARTNER	\$2000
ENTERTAINMENT PARTNER LIVE MUSIC	\$1500

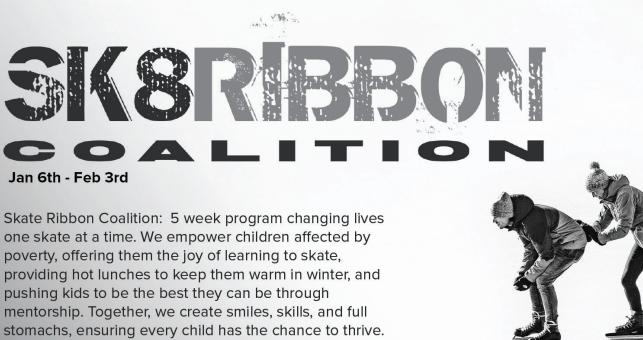




# SANTA · ICE SKATING · SHOPPING · 1 MILLION + LIGHTS NOVEMBER 22ND-24TH, GPM - 9PM

PRESENTING PARTNER	Idaho Central CREDIT UNION	\$7500
PREMIER PARTNER		\$5000
<b>ENTERTAINMENT PARTNER</b> <i>MEET &amp; GREET WITH SANTA</i>		\$3000
ENTERTAINMENT PARTNER MOBILE STAGE PROGRAMMING		\$3000





PRESENTING PARTNER	\$3000
PREMIER PARTNER	\$2000

ACTIVITY PARTNER	ACTIVITY PARTNER	ACTIVITY PARTNER
JANUARY 6TH	JANUARY 13TH	JANUARY 20TH
\$500	\$500	\$500
ACTIVITY PARTNER JANUARY 27TH \$500	ACTIVITY PARTNER FEBRUARY 8TH \$500	BID PARTNER \$250



ACTIVITY PARTNER

**BID PARTNER \$250** 

SEPTEMBER 5TH

\$500

ACTIVITY PARTNER

**BID PARTNER \$250** 

OCTOBER 3RD

\$500

	DADT		COLO
<b>B</b> ID)	PARI	NER	\$250
			<b>YLUU</b>

**ACTIVITY PARTNER** AUGUST 1ST \$500

**BID PARTNER \$250** 



#### **PRESENTING PARTNER**

#### **PREMIER PARTNER**

\$2000

ACTIVITY PARTNER MAY \$500	ACTIVITY PARTNER JUNE \$500 Amalgamated Sugar	ACTIVITY PARTNER JULY \$500
BID PARTNER \$250	BID PARTNER \$250	BID PARTNER \$250
ACTIVITY PARTNER AUGUST \$500	ACTIVITY PARTNER SEPTEMBER \$500	ACTIVITY PARTNER OCTOBER \$500
BID PARTNER \$250	BID PARTNER \$250	BID PARTNER \$250



# WINTER PARTNERSHIP GUIDE

**2024** providing our community a premier experience through every season

## THE UNITING PARTNER | SINGLE GLASS PANEL ANNUAL INVESTMENT: \$1,000

- \* Dates for display November 15-February 18 (95 days)
- \* Estimated 190k impressions
- \* Frost logo on clear glass panels
- \* Approximate size: 26 inches high, 45 inches wide
- \* Company logo will be centered on single panel and placed on outer rim of the Ice Ribbon

# \*\*\*

## THE CONNECTING PARTNER | THREE GLASS PANELS ANNUAL INVESTMENT: \$2,500



- Dates for display November 15-February 18 (95 days)
- Partner's logo on Indian Creek Plaza's website,including business link
- 10x10 booth space starting Nov 20th
- \* 3 panels approximately 26 inches high, 135 inches wide
- \* Company logo will be centered on three glass panelsand placed on outer rim of the Ice Ribbon

## ICE STAMP COMMUNITY PARTNER ANNUAL INVESTMENT: \$4,000



- \* 20 available
- \* Displayed November 15-February 18
- \* (95 days)
- \* Estimated 325k impressions
- 4ft by 3ft color logo displayed in the near center Ice Rink
- \* Includes 1 firepit rental package



## THE GATHERING PARTNER | FIRE PIT ANNUAL INVESTMENT: \$5,000



- \* 3 available
- \* Company name engraved on high quality metal and displayed year-round at the fire pit
- \* Fire pit is turned on November 15-February 18 (95 days)
- \* Estimated 300k impressions
- Includes 1 firepit rental package (includes a 2 hour rental, seating & tables up to 25 guests and 10 skatepasses)

#### THE PREMIER COMMUNITY PARTNER | CENTER ICE RINK ANNUAL INVESTMENT: \$10,000



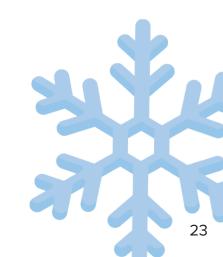
- Displayed Mid November Mid February
- (95 days)
- Estimated 325k impressions
- 8ft by 16ft color logo displayed in the
- center Ice Rink
- Includes 1 firepit rental package (includes a 2 hour rental, seating & tables up to 25 guests and 10 skatepasses)

# THE PREMIER COMMUNITY PARTNER | ICE SKATES \$40,000



- 550 Ice skates with Partner logo
- \* Runs for 5 skate seasons
- \* Displayed Mid November Mid February
- Estimated 325k impressions per year
- Includes 1 firepit rental package (includes a 2 hour rental, seating & tables up to 25 guests and 10 skatepasses)
- Live mention throughout the skate season





# DIGITAL PASSPORT SPONSORSHIPS

#### The Value

DAMS COUNT

Sponsoring a Destination Caldwell digital passport brings data insights and analytics to our valued partners. Partners will be provided with access to specific audiences and increased brand exposure.

These campaigns have the opportunity to bring increased brand exposure for our partners. Maybe the locals that download our pass aren't aware that our sponsor organization exists, but now our guests visit their store or organization, and it becomes a favorite of theirs. Perhaps a visitor is in the area for only a short time and decides to explore the town or county, the first place they'll start is with the sponsor they saw on the ad in the passport they've been using to explore!

## **Digital Partnership Packages**

There are many ways that Destination Caldwell can build ads into your sponsored

pass. Placement options include:

1. Within the mobile pass - every customer that downloads the pass will see the advertisement each time they open the passport.

2. Email confirmation ad customers will receive a notification email when they sign-up for the pass, include an ad within the email.

3. Landing page ad on our website where customers sign-up for the passport.

## **Types of Sponsorship**

**Gold Tier Sponsor (\$3,000)** - Sponsor will receive all three sponsorship Promotion Options for the duration of the campaign.

**Silver Tier Sponsor (\$2,000)** - Pick either their Mobile Pass ad or Email Confirmation Ad for the duration of the campaign.

**Bronze Tier Sponsor (\$1,000)** - Pass Ad for the duration of the campaign and logo on prize branding.

## **Reporting Back**

Once the passport and partnerships have been live for a bit, Destination Caldwell will share the successful reports with your team which include how many sign-ups the passport has gotten, checkins, and more.

Destination Caldwell will be using UTM links for ads so that our partners can track how many clicks are coming from a specific advertisement. This can help determine the success of the ads and if the partnership is valuable to continue in the future. We have reports in the passport backend that show clicks from passports for in-pass ads.

Start your adventure today and make your campaign dreams a reality with the support of a dedicated partner and using Destination Caldwell's digital passport cutting-edge platform. Bon voyage!

# THANK YOU FOR YOUR CONSIDERATION





# IMPORTANT CONTACTS

#### **MELISSA SHERMAN**

PROGRAM & EVENTS DIRECTOR MELISSA@DESTINATIONCALDWELL.COM

## DENAE WARREN

EXECUTIVE DIRECTOR DENAE@DESTINATIONCALDWELL.COM

119 S 7th Ave, Caldwell, ID 83605



# ADOPT A PENGUIN

Introducing our adorable new skating companions: the Penguin Skate Aids! These charming penguins are here to enhance the ice-skating experience for everyone. Now, you have the exclusive opportunity to become a sponsor and claim the naming rights for these lovable creatures. Align your brand with winter fun and community joy by supporting our rink. Secure your sponsorship for the Penguin Skate Aids and make a lasting impression in the hearts of skaters of all ages. Glide into the winter season with us and leave a legacy of festive delight!

Estimated 325K impressions

For more info contact:

MELISSA SHERMAN PROGRAM & EVENTS DIRECTOR

MELISSA@DESTINATIONCALDWELL.COM



Westy West Valley Medical Center	Vino <b>J Idaho</b> <i>Wine</i> <i>Commission</i>	Free wash
Penguin #4	Penguin #5	Penguin #6
\$500	\$500	\$500
Penguin #7	Penguin #8	Penguin #9
\$500	\$500	\$500